

GALLUP®

Executing

Leaders with dominant strength in the Executing domain know how to make things happen. When you need someone to implement a solution, these are the people who will work tirelessly to get it done. Leaders with a strength to execute have the ability to “catch” an idea and make it a reality.

Influencing

Those who lead by Influencing help their team reach a much broader audience. People with strength in this domain are always selling the team’s ideas inside and outside the organization. When you need someone to take charge, speak up, and make sure your group is heard, look to someone with the strength to influence.

Relationship Building

Those who lead through Relationship Building are the essential glue that holds a team together. Without these strengths on a team, in many cases, the group is simply a composite of individuals. In contrast, leaders with exceptional Relationship Building strength have the unique ability to create groups and organizations that are much greater than the sum of their parts.

Strategic Thinking

Leaders with great Strategic Thinking strengths are the ones who keep us all focused on what could be. They are constantly absorbing and analyzing information and helping the team make better decisions. People with strength in this domain continually stretch our thinking for the future.

Achiever

Arranger

Belief

Consistency

Deliberative

Discipline

Focus

Responsibility

Restorative

Activator

Command

Communication

Competition

Maximizer

Self-Assurance

Significance

Woo

Adaptability

Connectedness

Developer

Empathy

Harmony

Includer

Individualization

Positivity

Relator

Analytical

Context

Futuristic

Ideation

Input

Intellection

Learner

Strategic